

Notes only for the
GILLESPIE COUNTY AIRPORT ADVISORY BOARD
Apr 2020

AIRPORT MANAGER'S REPORT

- COVID19 update – The County terminal building is closed to the public and will remain closed until April 30th. The restrooms will remain open to the public (access from the southside entrance)
- Upcoming Events.
 - ~~T-6 Fly-in – 23-25 Apr~~ Canceled...no further info
 - ~~AYA – 11-16 May (50-70 aircraft)~~ Canceled (moved to next year (May 10th-14th))
 - July 4th Firework Observation (6pm-10pm)
 - Bird Dog Fly-in – 15-18 Sept (30-50 Aircraft)
 - EAA Airport Day – 3 Oct
 - TX V-tails formation training – 6-8 Nov
 - Aviation Career Day, sponsored by Crosswind-Nov 10th
 - Santa Fly-in, sponsored by Crosswind – 19 Dec
- Court Actions – 3 items were presented to Commissioners Court...The creation of the alternate grass landing Strip; a t-hangar lease approval for B-6 (Mike Walker) and the request for approval of the CIP grant contract between TXDOT and Gillespie County for phase II...all approved
- The County T hangars occupancy update. 100% full...waiting list is at 15

UPDATES

- CIP phase II update. The Selection committee selected their top 3 engineering firms (Garver, Lochner and KSA) and the court approved their recommendation on Apr 13th. Concurrently, TXDOT posted the results on their website, and TXDOT has started negotiations on a contract with the #1 selectee.
 - Path ahead - As soon as negotiations are approved by the TxDOT Project Manager, Ed Mayle and the Engineering Firm, TXDOT will write the official contract for acceptance. Once accepted and signed by the TXDOT Aviation Director, a “notice to proceed” will be given by Ed Mayle. At that point, we can start our work with the engineering firm.
- Alternate Grass Landing Area (AGLA). The court approved it pending FAA approval and approval from the County's Insurance company. The FAA approval process takes 6-8 weeks during normal conditions. The AM filed the request on March 16th.
- Airport Zoning. The only action was by the City. They appointed their two individuals (Gary Neffendorf and Bobby Watson).
- RAMP Projects – no updates on the 2 approved projects (airport info signs and the beacon tower fence).
- Overflow parking options (South of the terminal ramp). No progress on this item. The Airport has not received a quote from AKCO.

SPECIAL REPORTS

- **EDC (From Tim)** - Sales Tax Reports - These are the April reports showing February sales. The raw numbers from the Comptroller's office show February to be down for both the City and County versus February, 2019. However, due to significant prepayments last month the adjusted report shows the City up 6.62% and the County up 5.45% from February, 2019. Needless to say, this would likely be the last “normal” sales tax report we see for a while.

- **FBO Update (from David Smith) - Current Status** - The FBO is open, and we are serving an average of 3 to 4 aircraft daily. Fuel Sales pace is less than half of last year. T82 is quiet. We operate with a skeleton crew but we pay our people normally.
 - Fuel Sales - Recall that Jan & Feb sales in Gals were up by 20%+ over last year. March closed down 20%, again in Gals. Our forecast for 2nd & 3rd Quarters (April – Sept) is about 50% in Gals of last year, with recovery starting in 4th Quarter. And, fuel prices have collapsed.
 - EMERGENCY - We had problems enough with Covid-19 shut-down and collapse of oil prices, but on Friday, April 10, we learned that our AvGas inventories (all storage, all dispensers, and AvGas truck) are CONTAMINATED. With effect on April 10, ALL AvGas sales were stopped, and Email notices to all known customers to this effect went out. We have since learned that probably all aircraft that took AvGas at T82 in the week of April 06 are CONTAMINATED. We are working with our fuel supplier, AvFuel, on a two-prong response.
 - Response 1 - Technical Issues. Identify contaminants and locate the source of contamination. Clean up contaminated storage, dispensers, and Truck. Gather & dispose of contaminated fuel. Identify contaminated aircraft and arrange for clean-up. Resupply and restart. It is impossible, now, to offer a realistic time-line for these works, and that leads to Response 2.
 - Response 2 - Alternative AvGas Supply. We will bring in (from AvFuel) another AvGas truck, and supply it directly from fuel transporters, without involvement of our existing AvGas equipment. We will offer from this truck, clean AvGas to all customers, at a significant discount of price.
 - We appreciate the understanding and support of all who are involved. We are doing our best to address and repair our problems, but also maintain support of our airport and customers.

The next AAB meeting is May 18th.

Note: all minutes are available on the airport website (<http://www.gillespiecounty.org/page/airport%20-%20AAB%20Minutes>)

FEBRUARY SALES RECEIPTS

April Sales Tax Report

City of Fredericksburg

| | 2020 | 2019 | 2018 | 2017 | 2016 |
|-------|-----------|-----------|-----------|-----------|-----------|
| JAN | 503,533 | 472,130 | 505,689 | 447,026 | 421,348 |
| FEB | 665,663 | 616,689 | 551,180 | 603,137 | 564,054 |
| MAR | 409,139 | 422,348 | 385,720 | 354,516 | 360,505 |
| APR | 425,288 | 459,157 | 448,258 | 387,281 | 357,476 |
| MAY | | 525,944 | 562,147 | 505,120 | 520,258 |
| JUN | | 517,503 | 473,693 | 440,508 | 410,536 |
| JUL | | 488,686 | 509,059 | 446,066 | 419,310 |
| AUG | | 549,072 | 515,979 | 482,005 | 461,296 |
| SEP | | 543,832 | 484,631 | 421,828 | 413,510 |
| OCT | | 473,296 | 459,743 | 409,010 | 398,968 |
| NOV | | 499,636 | 485,235 | 453,636 | 452,137 |
| DEC | | 551,668 | 501,282 | 439,923 | 425,591 |
| Total | 2,003,623 | 6,119,961 | 5,882,616 | 5,390,056 | 5,204,989 |

| | Apr 20 | Apr 19 | Change | YTD 2020 | YTD 2019 | Change |
|------------------|---------|---------|--------|-----------|-----------|--------|
| Fredericksburg | 425,288 | 459,157 | -7.37% | 2,003,623 | 1,970,324 | 1.69% |
| Gillespie County | 203,997 | 213,829 | -4.59% | 965,153 | 902,982 | 6.89% |
| Combined | 629,285 | 672,986 | -6.49% | 2,968,776 | 2,873,306 | 3.32% |

Gillespie County

| | 2020 | 2019 | 2018 | 2017 | 2016 |
|-------|---------|-----------|-----------|-----------|-----------|
| JAN | 233,548 | 222,020 | 220,121 | 194,363 | 175,216 |
| FEB | 312,136 | 267,844 | 251,631 | 264,046 | 254,424 |
| MAR | 215,472 | 199,289 | 178,641 | 160,282 | 150,478 |
| APR | 203,997 | 213,829 | 204,222 | 178,713 | 161,767 |
| MAY | | 243,137 | 241,178 | 227,717 | 239,591 |
| JUN | | 243,857 | 225,368 | 201,849 | 187,273 |
| JUL | | 237,414 | 227,288 | 198,574 | 181,229 |
| AUG | | 240,748 | 235,240 | 212,337 | 212,661 |
| SEP | | 239,854 | 221,221 | 182,192 | 179,939 |
| OCT | | 211,557 | 197,431 | 176,551 | 169,841 |
| NOV | | 478,065 | 219,265 | 207,168 | 196,293 |
| DEC | | 268,189 | 228,024 | 204,595 | 190,145 |
| Total | 965,153 | 3,065,803 | 2,649,630 | 2,408,387 | 2,298,857 |

FEBRUARY SALES RECEIPTS (ADJUSTED)

April Sales Tax Report

City of Fredericksburg

| | 2020 | 2019 | 2018 | 2017 | 2016 |
|-------|-----------|-----------|-----------|-----------|-----------|
| JAN | 514,515 | 505,293 | 496,771 | 436,830 | 422,134 |
| FEB | 655,881 | 627,467 | 560,001 | 537,375 | 559,247 |
| MAR | 408,105 | 421,189 | 385,725 | 432,032 | 364,574 |
| APR | 435,883 | 408,824 | 440,535 | 367,972 | 358,354 |
| MAY | | 574,201 | 558,505 | 520,494 | 515,856 |
| JUN | | 509,173 | 485,166 | 445,867 | 414,373 |
| JUL | | 495,559 | 500,310 | 441,043 | 419,804 |
| AUG | | 553,660 | 523,400 | 480,652 | 457,926 |
| SEP | | 534,729 | 479,047 | 428,188 | 416,583 |
| OCT | | 475,679 | 457,183 | 401,845 | 386,175 |
| NOV | | 506,459 | 494,666 | 459,809 | 464,350 |
| DEC | | 540,085 | 457,382 | 440,915 | 426,411 |
| Total | 2,014,384 | 6,152,318 | 5,838,691 | 5,393,022 | 5,205,787 |

| | Apr 20 | Apr 19 | Change | YTD 2020 | YTD 2019 | Change |
|------------------|---------|---------|--------|-----------|-----------|--------|
| Fredericksburg | 435,883 | 408,824 | 6.62% | 2,014,384 | 1,962,773 | 2.63% |
| Gillespie County | 208,535 | 197,753 | 5.45% | 970,253 | 900,646 | 7.73% |
| Combined | 644,418 | 606,577 | 6.24% | 2,984,637 | 2,863,419 | 4.23% |

Gillespie County

| | 2020 | 2019 | 2018 | 2017 | 2016 |
|-------|---------|-----------|-----------|-----------|-----------|
| JAN | 239,182 | 233,420 | 215,934 | 189,950 | 175,729 |
| FEB | 306,965 | 272,365 | 255,748 | 242,586 | 252,663 |
| MAR | 215,571 | 197,108 | 178,641 | 186,372 | 151,775 |
| APR | 208,535 | 197,753 | 200,423 | 170,913 | 162,424 |
| MAY | | 259,601 | 240,584 | 233,000 | 237,360 |
| JUN | | 240,271 | 229,840 | 204,548 | 189,228 |
| JUL | | 240,222 | 223,282 | 195,868 | 181,451 |
| AUG | | 243,223 | 238,380 | 212,609 | 210,941 |
| SEP | | 235,060 | 218,784 | 184,622 | 181,154 |
| OCT | | 212,502 | 196,721 | 173,383 | 164,353 |
| NOV | | 482,010 | 223,264 | 209,493 | 201,635 |
| DEC | | 262,289 | 212,117 | 205,433 | 190,816 |
| Total | 970,253 | 3,075,824 | 2,633,718 | 2,408,777 | 2,299,529 |

Shaded numbers have been adjusted to reflect future period collections but not prior period collections.

